



PARTNERSHIP INTERNATIONAL

The Global Work & Study Experts

SPAIN



Partnership
International





WHO ARE WE?

- **An award-winning organisation with over 15 years of experience**
- **Committed to delivering a high-quality, professional service**
 - **A market leader in International Career Development**
 - **A provider of work/study/travel programmes**



At Partnership International we firmly believe in the power of experience and our core team have a wealth of it. They are highly skilled, extremely capable and work tirelessly for our clients. They help arrange and manage traineeships, trade delegations, technical visits, language courses and research/study visits, making sure that participants get the best possible experience.

Our business model is multi-faceted and constantly growing. We manage all aspects of our own tailor-made programmes, from airport transfers and accommodation, to cultural visits and emergency support. We work with a diverse network of companies and organisations from multinationals to award-winning SMEs, and have partnered with a range of prestigious educational institutions and agencies. Partnership International is always on hand to ensure each and every programme runs smoothly and successfully. Our high client retention rate reflects our commitment to providing exemplary service and we are proud of the quality of programmes we provide.

Joan Walsh
Director



OVERVIEW OF OUR SERVICES

All of our programmes are tailor-made to suit your needs. We can take care of every aspect of a visit from organising accommodation and providing airport transfers, to providing cultural activities and language training. Whatever your needs may be, we can meet them.

- **Traineeship Programmes:** We have a varied and ever-expanding network of first-class companies and organisations where we can place students and participants. Our dedicated team ensure that the students and participants are accurately matched to host organisations in line with their experience, skills and goals and monitor their performance throughout. We ensure all documentation required is completed correctly and we will remain in contact during the whole programme to ensure a successful and beneficial experience for all involved.
- **Language Courses:** We have excellent links with some of Spain's best language training centres enabling us to provide a range of programmes suited to all levels of competence. From improving business Spanish to brushing up on conversational skills we can create a programme to best suit the needs of students and participants.
- **Short-term Programmes:** As part of our tailor-made service we can cater for a wide range of short-term programmes including job shadowing, career preparation, IT training and more. Utilising our excellent contacts in companies, specialised organisations, colleges and training centres we can produce programmes that can encompass many different needs for diverse groups. During short-term programmes we can also organise cultural activities to showcase the best of Spain to the participants.
- **Trade/Technical Visits:** Using our extensive connections with companies, educational institutions and business organisations we can facilitate a range of trade or technical visits to help foster enterprise and exchange skills. We will take care of all aspects of the visit from conference meetings to accommodation and business dinners. We can help participants gain access to the tools and contacts they need to help succeed.
- **Entrepreneurship Programmes:** Spain is a leading example of entrepreneurship. At Partnership International we have great experience working with entrepreneurs in all industries, and have forged key partnerships which allow our programme participants to learn the tools, and skills required to be a successful Entrepreneur in Europe today.
- **And many more...**





WHY PARTNER WITH US?

We are proud of the quality of work we do and confident in the abilities of our professional team to deliver your project successfully. We have built our reputation over a number of years on the basis of providing a highly professional service, a diverse and exciting range of programmes and ensuring participants have a unique and life-changing experience.

- 1** We provide a high-quality service and always strive to go the extra mile at every stage of the project.
- 2** Our retention rate is second to none, with over 80% repeat business and we are always looking to improve.
- 3** Our budgets represent excellent value for money. We believe in being competitive without sacrificing quality.
- 4** Our comprehensive programmes are tailor-made to suit your requirements.
- 5** Our team are hugely experienced and can accommodate a diverse range of projects and candidates. We have a well established support structure and our staff are on hand to assist with any aspect of the project so you have total peace-of-mind.
- 6** The welfare and experience of the students and participants is our top priority. We make sure that all our students and participants are taken care of, supported and get the very best out of their project. Testimonials are available on our website: www.partnershipinternational.ie
- 7** Our support structures are well established and our staff are on hand to answer any questions and deal with any issues as soon as they occur. We strive to keep you informed at every stage of a project and provide full and up-to-date progress reports.
- 8** We take our work seriously. Our team love their jobs and they love working with new students and participants, but ultimately they are the most professional and dedicated staff out there. They will go above and beyond to ensure that you, your students and participants, their workplaces and anyone else involved in the project are happy and satisfied.

QUALITY
AND
PROFESSIONALISM
ASSURED!

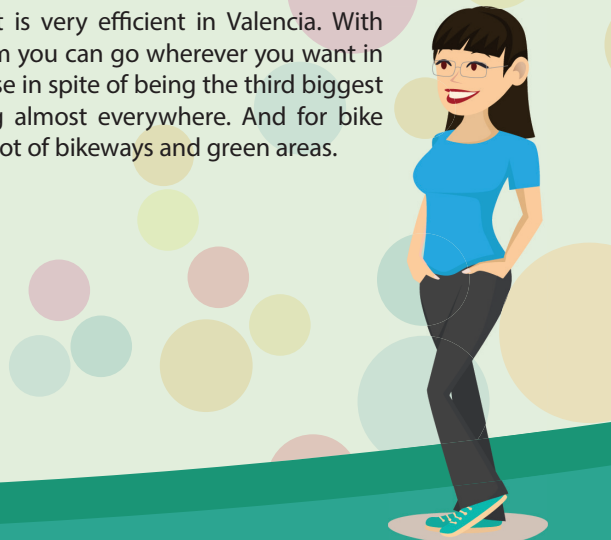
Here at Partnership International we have a wealth of experience, a dedicated team and an exemplary track record of delivering efficient, well-managed and successful programmes. The consistency of our success and the repeat business this attracts is testament to the fact that we work hard to ensure a good job is done, every single time.

Give us your trust and we will reward it with success for you, your students and participants!

WHY VALENCIA?

Home of Paella, El Cid and some of the most beautiful buildings in the Mediterranean, Valencia is a glittering jewel by the sea! Mixing ancient history with modern sensibilities, golden beaches with shaded streets, Valencia is a city like no other. With a vibrant night life, one of the best climates in Europe and a rich cultural tradition, it's no wonder that it is one of the most visited cities in Spain! As well as it's beauty, Valencia is also a prosperous home of business, combining busy port trade and manufacturing with a well-established service and tourism industry. If you want sun, sea and great opportunities, Valencia is the place for you!

- **Multicultural Ambiance:** Valencia is the third biggest city of Spain, just after Madrid and Barcelona. That is why both national and international organisations are drawn to settle down roots in this multicultural city. The friendly and open-minded Valencians and the mix of cultures make the city a perfect place to live.
- **Student City:** Spain is the favourite country for Erasmus students. Taking into account foreign students coming to study in the local universities, Valencia maintains itself as the city to learn and work. It's young and varied atmosphere attracts thousands of students and participants every year.
- **Perfect Climate:** Mediterranean climate makes Valencia a very comfortable city to live in, with it's mild winter and warm summer it's softened by the warm mediterranean breeze. Despite it's humidity, in Valencia you will enjoy 300 days of sun per year.
- **Start-up Hub:** The Valencian Community has one of the highest employment and growth rates of Spain. In the city of Valencia, there are several start-up hubs that promote entrepreneurship among young people. Of new employments created every year, more than 20% are awarded to foreigners. Besides, some of the most important companies of the country were created in this region.
- **Moving Around:** Public transport is very efficient in Valencia. With metro (underground), bus and tram you can go wherever you want in the city. It's the perfect size, because in spite of being the third biggest city of Spain, you can go walking almost everywhere. And for bike lovers, Valencia is all flat and has a lot of bikeways and green areas.





WHY VALENCIA?

- **Strategic Position:** Valencia is located between the 2 most important cities in Spain. It has one of the most important harbours of the country, where thousands of people and goods come in and out every day, generating a very wealthy economy. Besides this, it's good transport connections make it easy to travel throughout the country.
- **Rich Culture and Gastronomy:** Who hasn't heard about the famous Paella? What about Fallas or la Tomatina? In Valencia you can enjoy different traditional celebrations: Semana Santa, Fallas, Feria de julio, music festivals... There is something for every taste. Besides this, the mediterranean diet is one of the richest diets in the world. Valencians are very proud of their famous and rich gastronomy; paella, agua de Valencia and horchata are one of the most famous dishes/drinks of the region.
- **Eurozone Member:** Removes the need for currency transfer and exchange rate issues. Easier for students and participants to transition and a better guarantee of value in their project.
- **Languages:** Spanish is the second most widely spoken language in the world – with more than 406 million people worldwide speaking Spanish, it comes only after Chinese. In Valencia, there is a co-official language, Valencian. However, due to globalization, a lot of companies value other languages like English, French or German.
- **Lower Cost of Living:** Spain has a much lower cost of living than North and Central Europe. The price for a 1 bedroom apartment in city surroundings is around 50% cheaper than in London. Valencia is not a very big city, it is very easy to move around walking or biking.
- **Cultural Heritage:** Spain has 44 UNESCO World Heritage Sites – pre-historic rock art, historic cities and buildings, bridges, national parks and landscapes. In the Valencia community, there are 10 UNESCO sites: las Fallas, el Tribunal de las Aguas and la Lonja de la Seda among many others.





DETAILED PROGRAMME INFORMATION

TRAINEESHIP PROGRAMMES

Partnership International's Traineeship Programmes offer candidates a unique experience. Our team of dedicated and experienced professionals provide an opportunity to integrate into **Spanish-speaking or English-speaking professional organisations** and gain valuable transferable skills. Candidates receive valuable training and work alongside full-time employees performing a wide range of tasks. They will expand their skills, build new contact networks and gain experience to help their career move forward. Fluent Spanish is not a requirement. Many host companies will accept candidates with varying levels of Spanish. International companies often require interns who can assist in the English language as well.

At Partnership International we can place candidates into an unrivalled variety of sectors tailored to meet the exact requirements of each individual. Examples of the sectors we work in are:

- Tourism
- Hospitality
- Administration
- I.T.
- Sciences/Technology
- Retail/Sales
- Media
- Engineering
- Elderly Care
- Architecture
- Logistics/Wholesale
- Marketing
- Graphic Design
- Social Work

**TAILOR-MADE
PACKAGES
AVAILABLE**

*Traineeships can last between 4 weeks (minimum) to 26 weeks (maximum). We work to your requirements!
all placement offers are dependent on candidates language level, CV presented and level of education and training achieved prior to commencing this programme.

WHAT WE CAN PROVIDE

- Traineeship with company
- Airport transfers
- Accommodation (Shared housing/ Host family)
- 24 hour emergency phone service
- Cultural visits and social events
- Full support throughout the programme
- Documentation, full reports and certification
- Unique training experience

Partnership International's staff are highly-trained, dedicated and professional. They will ensure that the experience of the candidate is second-to-none and provide constant support throughout the programme.





SPANISH COURSES

Partnership International's Language Courses offer a great opportunity to improve Spanish skills at all levels of competence. Our courses are personalised and combine 'speaking focused' classes with a range of engaging activities. Each aspect of the Spanish language will be professionally taught. The emphasis is on the communication skills (speaking, listening reading and writing) that are necessary to compete in today's global environment. We are proud of the high rate of success our course participants achieve and believe our language courses provide one of the best opportunities to learn Spanish in a native speaking country.

WHAT WE CAN PROVIDE

- Personalised individual/group courses*
- General language courses
- Business/Executive courses
- Junior School specific courses
- Language & Leisure programmes
- One-to-one teaching
- Teacher training
- Recognised Examinations
- Immersive (minimum 60 hours per week)
- Intensive (minimum 20 hours per week)

We are very proud of our Language Courses and the quality of the teaching we provide. We believe that we offer a unique, personalised service which will not only allow a student to substantially improve their Spanish skills, but gain a cultural appreciation of the Spanish-speaking world through immersing themselves into the local environment.



CULTURAL ACTIVITIES

Partnership International's cultural activities offer students and participants a once-in-a-lifetime opportunity to visit Europe's best known spots, along with some hidden gems. The fun doesn't stop there though! Oh no! We also make sure that you have the most amazing time in Valencia. We encourage you to make sure that there are plenty of opportunities to make new friends, join in city-wide celebrations and take part in a range of cultural activities.





VALENCIA



Valencia is a vibrant city with centuries of history to take in. Walking the streets you can find wonderful shops and restaurants. If you want to keep fit and active there are sports areas and running/cycling tracks throughout the city, and for the cultural tourist, there is also the Museo de Bellas Artes, Modern Art Museum, and the space-age City of Arts and Sciences.

LEISURE IN VALENCIA



Valencia is a young and bustling city, where there is always something to do. During the day, all around the city, there are a great variety of events available: sports at the Turia gardens, dance exhibitions at plaza de la Virgen or free concerts in front of the beach. At night, you can make plans for every taste; the Old town, the Marina or Ruzafa are some of the coolest places to go and have some drinks with friends.

LIVING IN VALENCIA



Despite being the 3rd largest city of Spain, the pace of life in Valencia isn't as stressful as in other big cities. Shops and supermarkets are open from 10:00 to 21:00. People love to be on the streets and it's very common to see people on terraces on the weekends enjoying the sun and a good paella.

THE COLÓN MARKET



The Colón Market is a must-visit for foodies. Today this food market has 20 establishments including restaurants, cafés and traditional market stalls! Don't miss out on visiting another one of our amazing city markets: el Mercado Central, this is one of the largest markets in Europe with more than 8.000 m² of fresh and locally produced products located in a magnificent building.

TURIA GARDENS



Nine kilometres of leisure in its purest state on what was the course of the river Turia, which was diverted to the south of the city. The Turia Gardens, that goes from the Bioparc (zoo) to the City of Arts and Sciences, are the green lung of Valencia and offer a lot of activities: sports, music, festivals, etc.

THE CATHEDRAL



The cathedral of Valencia, or La Seu, was built on the 13th century. Every Thursday noon, at the gothic gate the Tribunal de las Aguas (Water Tribunal) is held. The best view of the city can be enjoyed from the top of the Miguelete, the cathedral's bell tower. Inside the cathedral you can see the Holy Grail, you'll feel like Indiana Jones!

MALVORROSA BEACH



With almost 2 km long and 1 km wide, the Malvarrosa beach is one of the favourite places for locals and foreigners. This beach of fine and golden sand is the perfect place to relax after a long day of work, practice some sports like surf or beach volleyball, or have dinner listening to the relaxing sound of the waves.



For more information on any of our programmes please see our website:
www.partnershipinternational.ie

Alternatively, get in touch with one of our project managers via
info@partnershipinternational.ie

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BEST INTERNATIONAL
ECCOMERCE WEBSITE



BEST BLOG OF AN SME



BUSINESSWOMAN OF
THE YEAR AWARD



GRAND PRIX
WINNER



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